



FAQs: Aon Surf Life Saving Club Referral Scheme

How does the referral scheme work?

When a business referred through the scheme appoints Aon as its insurance broker or risk adviser, Aon will contribute 15% of the resulting fee or commission back to the referring Surf Life Saving club (or SLSNZ, where applicable).

Does it cost club members or businesses anything extra?

No. The referral scheme does not increase the cost of insurance or services. It simply creates a way for Aon to give back to Surf Life Saving through successful business referrals.

What types of services are included?

The scheme covers a range of Aon services, including business insurance, employee benefits and selected risk consulting services.

What isn't included in the scheme?

Personal insurance products such as home, contents and vehicle insurance, along with personal life and health insurance purchased directly by individuals, are generally excluded from the programme.

What types of businesses can be referred?

Aon supports organisations of all sizes across a wide range of industries, from small businesses and local employers through to large commercial and corporate organisations. If a business has insurance, employee benefits or risk management needs, it may be a suitable referral.

How do we submit a referral?

Referrals can be submitted through the dedicated referral landing page on the Aon website.

Is this available nationwide?

Yes. The programme is designed to support Surf Life Saving New Zealand and all SLSNZ clubs across the country.

What if I am not directly associated with a Surf Life Saving club?

If you are unsure which club you would like to support please select 'Surf Life Saving New Zealand' instead of an individual club.

Is this available to current Aon clients?

No, at this time the Aon Club Referral Scheme is available for new Aon clients only.

What information do I need to provide?

Generally, you'll need the business contact details and enough information for Aon to make contact and discuss their insurance or risk management needs.

How does the club receive the funds?

Aon provides reporting and reconciliation information, and contributions are typically distributed through Surf Life Saving New Zealand's established process.

Can I refer my own business?

Yes, provided the business meets the scheme eligibility requirements and becomes a new Aon client through the referral process.

Will the business be under any obligation to move their insurance to Aon?

No. The referred business can have a no-obligation discussion with Aon to understand their options.

Can a referral support Surf Life Saving New Zealand instead of an individual club?

Yes. Depending on the nomination made, contributions can be directed to either a nominated Surf Life Saving club or Surf Life Saving New Zealand.

Why is Aon offering this programme?

As a Major Partner of Surf Life Saving New Zealand, Aon is committed to helping create stronger and more resilient communities. The Aon Club Referral Scheme provides an additional funding opportunity for clubs while connecting businesses with professional risk and insurance advice.

Who can I contact with questions?

Contact the dedicated Aon x SLSNZ team who can assist with you with any questions:

slnz.referrals@aon.com
